

The Choice of law clause is a term of a contract in which parties specify that any dispute arising under the SLA shall be governed by in accordance with the laws of a particular jurisdiction. Since most of the major CSPs have headquarters in the United States of Americas, many of these CSPs have designated the governing law of the state they have their headquarters applicable to the agreement. The SME has done diligence on what CSP would fit its SaaS and business ambitions best with regard to the provided IaaS. However, it did not notice the choice of law the SLA is governed by. As the SME is providing SaaS to end-users being consumers in the EU member state where it is based, it is obliged to provide the services under the laws of that member state, including consumer right provisions. Therefore, the supply chain is not workable for this SME as it cannot hold its IaaS supplier accountable or responsible if certain issues arise. The SME will bear the full liability towards its end-users without any recourse, which happened several times for this SaaS SME.

**User Type:** SME

**User Maturity:**  
Basic, Experienced

**Cloud Service lifecycle phase:**  
Acquisition, Operation

**Cloud usage:** App  
on a Cloud , Processing  
Sensitive Data

## High priority practices

### Choice of Law

Getting to agreement with applicable law where the CSC has its offices or where is active with its end-user.

### Data Management SLOs

The SLA may specify related SLOs contained in additional documents like the EC's "SLA Standardisation Guidelines". In particular, the Cloud Service Provider is expected to clearly define the used data classification scheme, data deletion mechanism, data portability format, and relevant links to the personal data protection SLOs (e.g., in relationship to the data deletion SLOs).

Metrics definitions associated to these SLOs should be based on a standardised model e.g., ISO/IEC 19086-2.

### Security SLOs

This good practice improves the accountability level of the CSP. Beyond a list of applicable security certifications, as part of the SLA, the Cloud Service Provider is expected to present a set of quantitative/qualitative SLOs in areas like:

- » Organisation of Information Security;
- » Human Resources Security;
- » Asset Management; Access Control;
- » Cryptography;
- » Physical and Environmental Security;
- » Operations Security;
- » Communications Security;
- » Systems Acquisition;
- » Development and Maintenance;
- » Supplier Relationships;
- » Information Security Incident Management;
- » Business Continuity Management;
- » Compliance.

It is important to note that in this case the structure/classification of the specified security SLOs should be consistent with that used in the security certifications the provider refers to. For example security SLOs in ISO/IEC 19086-4, along with their corresponding implementation guidance, are structured according to ISO/IEC 27002 and 27017.

Specified security SLOs/SQOs should make reference to the verifiable evidence associated to the corresponding and agreed metrics.

The security SLOs, and more in general the cloud SLA, should be specified in compliance with ISO/IEC 19086-1, ISO/IEC 19086-2, and ISO/IEC 19086-3. This will provide the CSC with details related to topics like SLO/SQO monitoring, applicable remedies, metrics specification, and core requirements.

Furthermore, for highly important security SLOs it is a good practice for customers to obtain from the CSP the information/tools required for monitoring the agreed security commitments continuously.

Particular attention should be paid to the "Information Security Incident Management" component, where it is expected for the Cloud Service Provider to notify consumers of the occurrence of any breach of its system, regardless of the parties or data directly impacted.

Metrics play an important role in critical SLA-Ready Common Reference Model security components. Metrics and standards for measuring performance and effectiveness of information security management should be established prior to agreeing on the cloud SLA. As a minimum, customers should understand and document their current metrics and how they will change when operations are moved into the cloud and where a provider may use different metrics. Agreed metrics should be compliant with a relevant standard like ISO/IEC 19086-2.

## Personal Data Protection SLOs

The SLA may specify related SLOs contained in additional documents like the EC's "SLA Standardisation Guidelines". Metrics definitions associated to these SLOs should be based on a standardised model e.g., ISO/IEC 19086-2.

## Medium priority practices

- » SLA URL
- » Findable
- » Roles and responsibilities
- » Cloud SLA definitions
- » SLA duration
- » SLA language
- » SLA change notifications
- » Unilateral change
- » Specified SLO

## Low priority practices

- » Revision date
- » Update Frequency
- » Previous versions and revisions
- » Machine-readable format
- » Nr. of pages
- » Contact details
- » Contact availability
- » Service Credit
- » Service credits assignment
- » Maximum service credits (Euro amount) provided by the CSP
- » Service Levels reporting
- » Service Levels continuous reporting
- » Feasibility of specials & customizations
- » Specified SLO
- » General SLOs
- » Cloud Service Performance SLOs
- » Service Reliability SLOs

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